

The British Journal of Cardiology

The peer-reviewed journal linking primary and secondary care

Media Pack 2010





The British Journal of Cardiology

The peer-reviewed journal linking primary and secondary care

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Introduction

On behalf of the *British Journal of Cardiology* (BJC) Editorial Board, thank you for your interest and continuing marketing investment.

Such support helps strengthen our position as the leading UK peer-reviewed bi-monthly cardiometabolic medicine journal and we are proud that we have been asked to be the official journal for the associations listed opposite.

The BJC uniquely links primary and secondary care by providing:

- High quality peer-reviewed clinical reviews and original clinical research articles
- Educational support, professional development and patient care guidelines
- Editorial features, opinions and commentaries
- International and domestic conference news
- Professional best practice discussions

By utilising any of our cost-effective, multi-media opportunities, you help to provide our circulation of 15,000 professional readers and over 20,000 unique online users with quality content including:

- Editorials frank and free ranging UK and European perspectives
- Clinical papers audit, practice reviews, clinical studies, imaging techniques, rehabilitation and primary care
- Drug reviews new and established compounds assessed by key opinion leaders
- 10 steps before referral management advice for the primary care team
- Case reports
- Medical images
- News clinical trial data, guidelines and topical issues
- Global congress clinical trial reports

Meeting reports from our associate organisations



The British Journal of Cardiology is the official journal of



British Association for Cardiac Rehabilitation



British Association for Nursing in Cardiovascular Care



British Hypertension Society Information Service



British Junior Cardiologists' Association



Cardiorenal Forum



Hyperlipidaemia Education & Atherosclerosis Research Trust



National GPSI Forum



National Obesity Forum



Nurses Hypertension Association



Primary Care Cardiovascular Society



Scottish Heart and Arterial Risk Prevention Group

The Journal

We continue to publish medical, interventional and therapeutic development content of interest to the community that includes:

- Arrhythmias
- Heart failure
- Coronary artery disease
- Hypertension and stroke
- Coronary intervention and surgery
- Prevention and rehabilitation
- Dvslipidaemia
- Paediatric cardiology / adult congenital heart disease
- Diabetes and cardiorenal medicine
- Imaging

We recently upgraded the British Journal of Cardiology website to become a more interactive resource for our growing community of active online users. With continuing industry partnership and support of both print and online resources, we look forward to extending our efforts to meet the educational demands of our CV colleagues.

May we wish you continued success in your own commercial endeavours throughout 2010.

Henry Purcell Terry McCormack Kim Fox Kate White

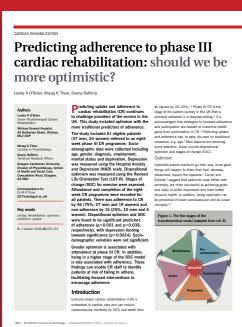
Hospital Readership Survey Data

The most recent Hospital Readership Survey (HRS) underlines the success of the BJC. We scored a high 55% average readership per issue figures amongst senior doctors in cardiology in the 2009 survey.

Gaining international ground

As well as the well established UK edition of the BJC. the journal is also developing distribution in other countries - to date, India and the Middle East. Our highly respected reprints are circulated worldwide with increasing demand from international pharma to distribute key articles and reviews to both emerging and more developed markets.







Print & Online Readership

The print circulation includes almost 15,000 readers who are:

- Hospital cardiologists (all grades) and allied disciplines, e.g. cardiothoracic and vascular surgeons, consultants in diabetology, renal medicine and care of the elderly, and nurse consultants
- General practitioners including GPs with a special interest in cardiovascular medicine, all CHD clinics, CHD leads, diabetes leads, renal leads, high prescribers, and selected nurses working in primary care CHD clinics

Many more readers access the journal online

The BJC is the official journal and circulated to the membership of the:

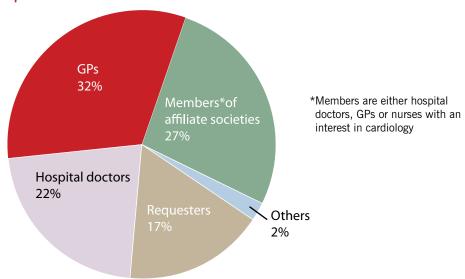
- Primary Care Cardiovascular Society: a charity set up to improve the care and outcome of patients with cardiovascular disease in the primary care setting.
- National GPSI Forum: set up under the auspices of the PCCS to provide specific clinical education and continuing professional development to the specialist GP. The Forum enables GPSIs in cardiology to share information.
- H·E·A·R·T UK: a charity set up to support all those at risk of inherited high cholesterol and cardiovascular disease, with a professional division for health professionals who care for people with lipid abnormalities.
- Scottish Heart and Arterial Risk Prevention
 Group: a charity providing education and research
 for doctors and nurses concerned with tackling
 the problem of premature illness and death due to
 cardiovascular disease.
- National Obesity Forum: a charity established to raise awareness of the growing impact of obesity and overweight on patients and the NHS.
- British Junior Cardiologists' Association: the national body representing the interests of junior cardiologists for training, education and research issues.

- Cardiorenal Forum: an independent group set up to highlight the important clinical overlap that exists between patients presenting with a primary cardiovascular or renal problem.
- British Hypertension Association Information Service: a provider of information to doctors, nurses and other healthcare professionals who work in the field of hypertension and cardiovascular diseases.
- British Association for Cardiac Rehabilitation: an association concerned with the practice and philosophy of cardiac rehabilitation. It produces national guidelines and develops educational programmes and professional training systems in this field.

and members of key nursing groups:

- Nurses Hypertension Association: a group set up to provide an international forum for education, communication and research development amongst nurses in primary and secondary care taking an active interest in hypertension.
- British Association for Nursing in Cardiac
 Care: a forum for communication, professional development and national representation for all nurses in Britain who are involved in the care of cardiovascular patients.

Print readership data



BJC Reprints

Reprints of peer-reviewed articles under the auspices of the BJC provide a highly effective opportunity for dissemination of key messages. Reprint enquiries should be directed to:

Kate White MediNews (Cardiology) Ltd 9 Langton Street, London SW10 OJL E: kwhite@bjcardio.co.uk T: +44 (0)20 8785 4656







Efficacy and safety profile of co-administered ER niacin/ laropiprant and simvastatin in dyslipidaemia

Gilbert Gleim, Christie M Ballantyne, Nancy Liu, Sally Thompson-Bell, Christine McCrary Sisk, Richard C Pasternak, Yale Mitchel, John F Paolini



in ST-elevation myocardial infarction treated with fibrinolytic therapy



Supplements & Highlight Reports

Regular supplements and highlight reports to the main journal are published providing sponsors with the opportunity to have their name affiliated with BJC material. Whilst editorially independent, presentation and delivery can be tailored to company's specific needs.

These supplements provide a unique marketing opportunity to reach key opinion leaders and prescribers and will emphasise a sponsor's interest in progressing research in the field of cardiology.

The BJC supplements are sent out bi-monthly with the journal and additional copies can be made available for sponsored distribution by sales forces or for exhibition booth display. For further details about supplement sponsorship contact:

Kate White MediNews (Cardiology) Ltd 9 Langton Street, London SW10 OJL E: kwhite@bicardio.co.uk

T: +44 (0)20 8785 4656







The BJC has a wealth of experience in running high calibre and highly successful educational meetings. The BJC is uniquely placed, with its prestigious editorial board, to organise innovative educational initiatives including round table meetings and symposia. We can organise the recruitment of faculty, moderator, and delegates from our extensive readership database. As well as pre-event promotion within the journal, we offer a rapid and skilled highlight report and supplement publication service, amongst other publication opportunities, after the meeting.

We are currently planning series of meetings on topics such as:

- Hypertension control and stroke prevention
- Modern approaches to angina management
- Enhanced service delivery and QoF Plus
- Cardiorenal medicine for primary care

The BJC has an excellent reputation with leading phamaceutical companies for the publication of high-quality review supplements and meeting reports on therapeutic areas. Recent clients include:











Website Developments

BJC online, www.bjcardio.co.uk, has been developed as a fully interactive resource for 2010. Its sister website Arrhythmia Watch www.arwarch.co.uk, an educational resource for cardiac rhythm management, was launched in 2009. Both are available online without charge.

Advertising is available on both websites and plans are being developed to use the sites for CME/CPD as well as for sponsored educational projects (e-learning and podcasts)

For online advertising opportunities, contact nscreen@bjcardio.co.uk

Features include:

- Regular issue content that can be searched, browsed and read online
- Breaking international cardiovascular news
- Polls: to contribute, comment and debate
- Digital supplements and linked cardiovascular resources

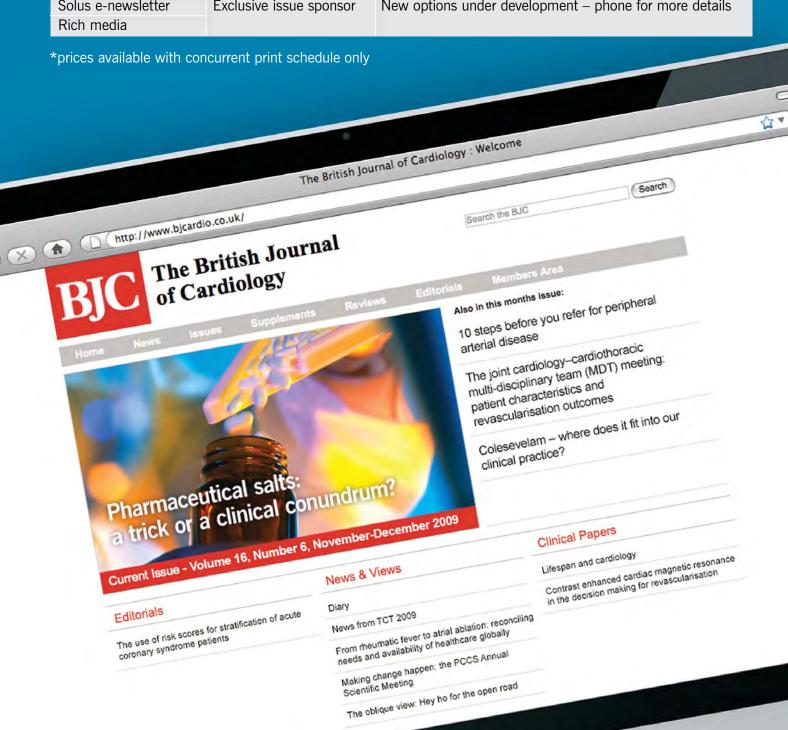
Registrant benefits to include:

- e-table of contents
- Print and download all content
- Historical archive
- Topical e-newsletters*
- Verifiable CPD activity*
- CV jobs board*
- * planned development



Online Advertising

Online advertising (£ per number of days/rotating tenancy*) Dimensions						
	Tenancy period/location	30 day	60 day	180 day	360 day	
Leaderboard	Home page only (shared)	£450	£875	£2,575	n/a	728x90 pixels
Leaderboard	Exclusive sponsor	n/a	n/a	n/a	£5,000	728x90 pixels
Skyscraper 1	Run-of site (shared)	£600	£1,100	£3,100	£5,900	160x600 pixels
Skyscraper 2	Run-of site (shared)	£400	£1,175	£2,250	£4,500	160x300 pixels
Future online options						
Solus e-TOC Solus e-newsletter Rich media	Exclusive issue sponsor	New options under development – phone for more details				



BJC Print Advertising Rates: The Journal

The BJC is an excellent platform for advertisers to reach cardiologists, doctors and nurses in both primary and secondary care. Our advertising rates are competitive and provide sales and marketing teams with exceptional value.

Your advertisement has greater exposure through the high editorial to advertisement ratio – increasing the impact of your product. The BJC has attractive series advertising and special positions that can be booked in advance – ensuring the journal reaches your target market to your best advantage.

Standard advertising rates 2010 (excluding VAT)

	Insertions				Technical specifications (mm)			
Advertising (£ per issue)	Best position	1x	3x	6x	Trim	Туре	Bleed	
Quarter page (v)	Run of issue	£900	£700	£600	140x108	128x98	143x108	
Half page (v)		£1,250	£1,150	£1,050	280x216	257x93	286x108	
Half page (h)		£1,250	£1,150	£1,050	140x216	128x186	143x219	
Whole page		£1,850	£1,750	£1,650	280x216	257x186	286x222	
Whole page + 1/2 PI		£2,250	£2,150	£2,000	280x216	257x186	286x222	
Whole page: Premium	IFC, Contents, Editorial	£2,250	£2,150	£2,000	280x216	257x186	286x222	
Whole page: Premium	Outside Back Cover	£2,500	£2,300	£2,200	280x216	257x186	286x222	
2-page spread	Run of Issue	£2,500	£2,300	£2,200	280x432	257x372	286x444	
2-page spread: Premium	IFC, Contents 1-2	£2,750	£2,550	£2,450	280x432	257x372	286x444	

Artwork notes

Quarter and half page adverts: add on extra 3mm left hand side if bled into spine or right hand if bled on fore-edge. Whole and double page adverts: Gutter bleed 3mm all sides. Supply as separate pages.

Inserts, supplements and reprints

Individual promotional literature can be delivered to our readership by adding inserts into the journal most relevant to your product.

Accepted loose or bound in by arrangement. Specifications on page 14 or please call for additional information.

		Insertions			Technical specifications (mm)		
Inserts	Circulation profile	1x	3x	6x			
2-4 page bound inserts	15,000 circulation or split-run	Phone	n/a	n/a	Phone for specifications		
Loose inserts (up to 30g)	Primary care (6,300)	£1,775	n/a	n/a	Finished folded size to be within		
Loose inserts (up to 30g)	Secondary care (8700)	£2,240	n/a	n/a	the limits of the journal		
Loose inserts (up to 30g)	Full (15,000)	£2,950	n/a	n/a	278mm x 208mm		
Supplements	Full or split-run + run-on copies	For a custom quote, please email your project needs to nscreen@bjcardio.co.uk			4 colour throughout on 150gsm matt silk stock with inclusive 150gsm BJC		
Reprinted articles	250 – 50,000 copies				branded cover or customised design		

Delivery

Supplements: 10-16 weeks dependant on peer-review process.

Reprinted articles: 10–14 days from order confirmation subject to location.

BJC Calendar

	Jan/Feb	Mar/Apr	May/Jun	Jul/Aug	Sept/Oct	Nov/Dec
	Vol 17/Iss 1	Vol 17/Iss 2	Vol 17/Iss 3	Vol 17/Iss 4	Vol 17/Iss 5	Vol 17/Iss 6
Print Advertising/Insert Bookings	21-Jan	01-Mar	01-May	01-Jul	01-Sep	01-Nov
Advertising Copy	29-Jan	05-Mar	07-May	09-Jul	10-Sep	05-Nov
Online artwork	01-Feb	01-Mar	01-May	01-Jul	01-Sep	01-Nov
Insert Copy	10-Feb	20-Mar	20-May	20-Jul	20-Sep	20-Nov
Mailed	12-Feb	26-Mar	28-May	30-Jul	01-Oct	26-Nov

Topic coverage	Arrhythmias, heart failure, coronary artery disease, hypertension and stroke, coronary intervention and surgery, prevention and rehabilitation, dyslipidaemia, paediatric cardiology / adult congenital heart disease, diabetes and cardiorenal medicine, imaging
Editorials	Frank and free-ranging UK and European perspectives
Clinical papers	Audit, practice reviews, clinical studies, imaging techniques, rehabilitation and primary care
Drug reviews	New and established compounds assessed by key opinion leaders
News	Latest clinical trial data, guideline and topical issues
10 steps before referral	Management advice for the primary care team on Lipids, PAH, Angina, Diabetes, Obesity
Case reports	Interesting observations from the wards/GP surgeries
Medical images	Clinicians capture unusual clinical features
Trial reports	Latest updates from global congresses
Meeting reports	Summaries of leading association and society events
The Oblique View	A humourous view on life in the cath lab and beyond
Letters and Diary	Contemporary commentary from your community
Diary	Forthcoming essential calendar of activities

Contact

Nik Screen Business Development Manager c/o Versatility Consultants Ltd

35 Castle Road, Isleworth, Middlesex TW7 6QR

T: +44 (0)77 1044 2911 F: +44 (0)20 7823 3381 E: nscreen@bjcardio.co.uk

Messages: +44 (0)20 3255 3154

Terms & payments:

Net 30 days subject to credit references Publication date: Jan/Feb; Mar/Apr; May/June; July/Aug; Sept/Oct; Nov/Dec.

Cancellation is accepted up to six weeks prior to publication.

Artwork requirements

- We require the advert to be saved as a PDF
- Ensure all pictures/logos are high resolution and CMYK format
- All fonts must be embedded

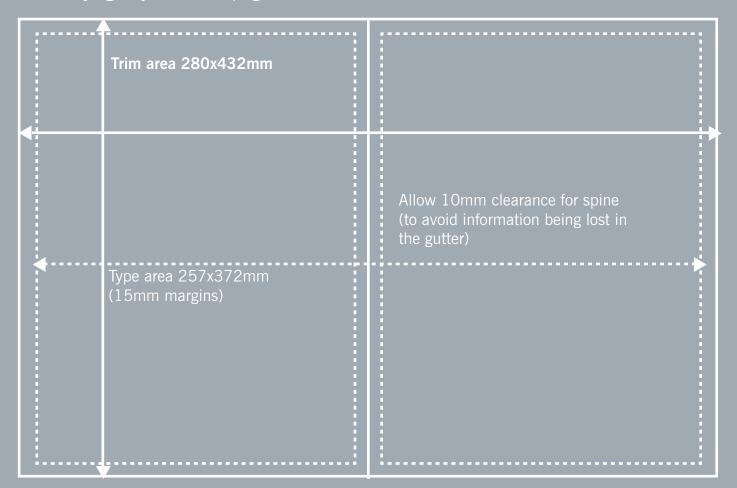
The PDF can be supplied via email, on a CD or sent via email to ads@bjcardio.co.uk

Copy date

Three weeks prior to publication date Agency commission: 10%

BJC Print Technical Specifications: The Journal

Double page spread (Full page x 2)



Bleed 286x444mm Gutter bleed 3mm all sides

IFC position please contact production office

It is preferable to have double page spreads supplied as 2 x single pages

Artwork Requirements

- We require the advert to be saved as a PDF
- Ensure all pictures/logos are high resolution and CMYK format
- All fonts must be embedded

The PDF can be supplied via email, on a CD or sent via email to ads@bjcardio.co.uk

Final copy date

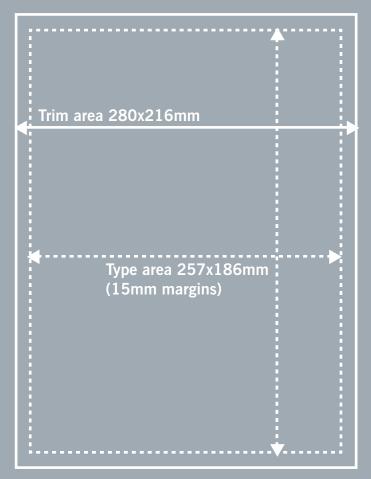
Three weeks prior to publication date.

Cancellation notice

Cancellation is accepted up to six weeks prior to publication

BJC Print Technical Specifications: The Journal

Full page



Artwork Requirements

- We require the advert to be saved as a PDF

ads@bjcardio.co.uk

Final copy date

Cancellation notice

BJC Print Technical Specifications: The Journal

Half Page Vertical



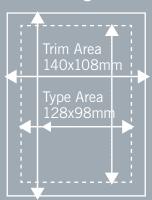
Bleed 286x108mm Add on extra 3mm left hand side if bled into spine or righ hand if bled on fore-edge

Half Page Horizontal



Bleed 143x219mm Add on extra 3mm left hand side if bled into spine

Quarter Page



Bleed 143x108mm Add on extra 3mm left hand side if bled into spine or right hand if bled on fore-edge

Artwork Requirements

- We require the advert to be saved as a PDF
- Ensure all pictures/logos are high resolution and CMYK format
- All fonts must be embedded

The PDF can be supplied via email, on a CD or sent via email to ads@bjcardio.co.uk

Final copy date

Three weeks prior to publication date.

Cancellation notice

Cancellation is accepted up to six weeks prior to publication.

The British Journal of Cardiology (BJC) Terms & Conditions

The following are the terms and conditions of the agreement between the 'Publisher', MediNews (Cardiology) Ltd and the 'Advertiser' – the party who has booked the space within the journal or any supplements, reprints or associated print material.

- All adverts are subject to the Publisher's approval. The Publisher reserves the right to decline to publish or to change the position of an advert at its discretion and without explanation.
- 2. Should the Publisher change the position, size or prominence of an advert without prior agreement with the advertiser then the advertiser will have the right to cancel the contract. The Publisher does not accept liability for any errors created by third party suppliers, printers or contractors or any inaccurate instructions from the Advertiser.
- 3. All adverts must comply to the technical requirements of the Publisher. Should any advert not appear or be withdrawn, omitted or be suspended due to the Advertiser, then the cost of the space for the advert will be paid for in full. - even though the advert will not appear.
- 4. All adverts must comply with the provisions and regulations made in the Medicines Act 1968 (as amended), or any Acts of the UK Parliament and the European Union and EEC regulations and laws that are applicable in the United Kingdom.
- 5. It is a material term of this contract that all adverts must comply with the British Code of Advertising Practice or, where appropriate, the ABPI Code of Practice and any other relavant codes of the Advertising Standards Authority.
- 6. The Publisher reserves the right to increase the advertising rates at any time or to amend the terms and conditions as necessary without warning and prior consent. In such an event the Advertiser will have the right to cancel the remainder of their contract without further charge.
- 7. The Advertiser will ensure that the publication of their advertisement does not breach or infringe, any contract, any trade mark, any copyright or render the publication, or the Publisher liable in any way whatsoever. The Advertiser will ensure that any information relating to the advert to appear in the publication will be accurate and true and that any pictorial reference photographic or otherwise will have the full consent of any living person, Company or Organisation with the reproduction rights, in order that the Publisher may reproduce the picture, photograph or copy in the publication.
- 8. The advertiser will fully compensate the Publisher with regard to any claim, proceedings or demand as a result of the publication of the advert.
- 9. Advertiser payment invoices are subject to payment within 30 days. The Publisher will be entitled to charge interest on late payments at 3% above the current base rate of interest. All remittance must be made payable to MediNews (Cardiology) Ltd.
- 10. Neither party will be liable to other for any act of terrorism, strike, flood or other act of God that may result in the delay or cancellation of the publication and termination of the agreed contract between the two parties.